



success story

The Stewart Organization

> RPM Select/Elite

- > UNIX Printing
- > Text formatting
- > Copiers

Brooks Internet Software is very easy to work with. Their tech support is top notch.

Madhu Dandey
Manager, Information Systems
The Stewart Organization



Founded in the beautiful landscape of Idaho Falls, Idaho in 1995, Brooks Internet Software is a leading developer of enterprise output management solutions. We are a trusted advisor for print solutions within 9 out of the top 10 Fortune Companies (2010), 68% of the Fortune 100 (2010), hospitals, auto manufacturers, state and local government agencies throughout the United States. If you are interested in an exploratory discussion about your printing needs please contact the RPM printing team at 208-523-6970 or email RPM@brooksnet.com.

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RPM Remote Print Manager (RPM) connects legacy Unix Systems to modern printers and copiers for more convenient and professional print jobs.

THE CHALLENGE For more than 25 years, The Stewart Organization has been reinventing the business equipment industry while redefining the meaning of service and commitment to customers. As a result, they are one of the largest and fastest growing office machine companies in the country.

A legacy Unix system posed challenges when printing to modern copiers and printers which did not have drivers available for Unix.

THE SOLUTION The Stewart Organization implemented RPM from Brooks Internet Software, Inc. to connect their modern printers and copiers to a legacy Unix system. Madhu Dandey, Manager of Information Systems at The Stewart Organization, commented,

"Functionality and affordability were the main reasons we chose Brooks. There were several vendors out there offering similar products, but Brooks had the best price point and the software was easy to install and configure."

THE IMPACT The Stewart Organization gained a number of customers they might otherwise have lost due to RPMs functionality and the superior customer support offered by Brooks. They also improved relationships with a number of existing customers who use their modern printers and copiers. In addition, The Stewart Organization became a Brooks Reseller and, according to Madhu,

"We recommend their products to our customers who might benefit from [them]."