

case study

Manufacturing & Distribution

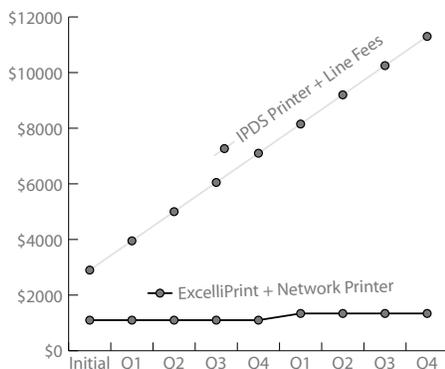
- > ExcelliPrint
- > IPDS to Windows
- > Remote IPDS Print
- > Lower Print Costs

“ExcelliPrint saved us minimally \$1800 [per printer] off the top, and probably \$300 to \$400 per month in additional line service fees for the AS/400.”

A manufacturing and distribution company uses ExcelliPrint to receive AS/400 IPDS orders at remote warehouse locations. ExcelliPrint eliminates the need to purchase IPDS printers and pay ongoing AS/400 line service fees.

» Affordable IPDS Printing

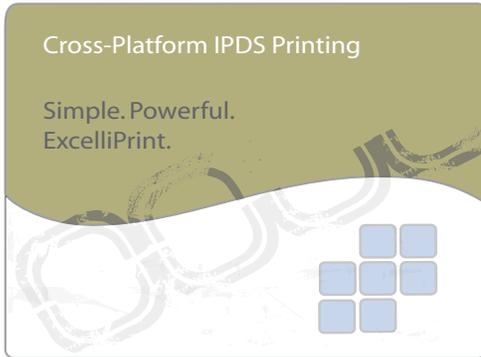
- Print IPDS documents to existing or new Windows®-based printers
- Convert IPDS to other formats for electronic archiving or delivery
- Company savings: ExcelliPrint saves the cost of purchasing an expensive IPDS printer and related monthly line service fees. Graph shows estimated 2-year cumulative costs.



**BUSINESS NEED** With its headquarters in the Midwest and warehouses in Canada and on the East coast, a manufacturing and distribution company needed a reliable, affordable, and flexible way to print AS/400-generated IPDS documents to its remote warehouses.

**SOLUTION: EXCELLIPRINT** The company chose Brooks’ ExcelliPrint IPDS solution to handle its remote IPDS printing for the following reasons:

- » **Uses existing network lines:** ExcelliPrint takes advantage of the existing TCP/IP network to receive the IPDS documents.
- » **Prints IPDS on common printers:** Because ExcelliPrint converts and sends IPDS prints jobs to common Windows-based network printers, the company did not have to purchase a dedicated (and expensive) IPDS printer for each warehouse. Additionally, by eliminating the need for an IPDS printer, the company saves by not having to make ongoing AS/400 line service-fee payments.
- » **More affordable with more options:** The company found that ExcelliPrint offers more printer support than comparable solutions and costs far less.



**ExcelliPrint Document Flow** ExcelliPrint, installed on a PC at each warehouse, receives IPDS documents from an AS/400 at company headquarters over TCP/IP using a secure VPN. The documents are then printed to common Windows-based network printers or can be saved to file in a number of formats, including PDF, TIFF, EMF, JPEG, PNG, and PCL.

Using the existing network, secure VPN connections, and cable modems, the company's Midwest headquarters sends IPDS jobs from the AS/400 to ExcelliPrint in each warehouse. ExcelliPrint then prints the orders on inexpensive Windows-based printers.

**RESULTS** With ExcelliPrint installed on Windows-based PCs in its warehouses, the company has seen the following results:

- » **Printer savings:** Because the IPDS documents ExcelliPrint receives are printed on common network printers, the company did not have to purchase a dedicated IPDS printer for each facility, saving an estimated \$1,800 per printer. Document workflows are now simplified.
- » **Monthly savings:** IPDS documents are sent from company headquarters over existing TCP/IP network lines to ExcelliPrint at warehouses in Canada and on the East coast. Using these existing lines, the company will save even more money over time (see first diagram) by not having to pay continuing AS/400 line service fees of an estimated \$300 to \$400 per month.

- » **ExcelliPrint. The Power to Print.**
- » **Try the free ExcelliPrint trial to find out what ExcelliPrint can do for you. And be sure to contact our knowledgeable technical support staff for free pre-sales support.**