



## success story

### Mercury Insurance Group

- > RPM Select
  - > HP-3000 Printing
  - > UNIX Printing
  - > Data Archiving
  - > Offline Storage

#### Lower Printing Costs and Automated Printing at Major Insurance Company

Using RPM Select, printed output has been decreased by over 60% and important documents are placed in electronic archives. In addition, routine printing has been automated.

#### » Key Features

- The HP-3000 supports only printers that understand the PJI and PCL printing languages. RPM provides the ability to print jobs from MPE/iX to any printer, regardless of brand name, with no need to purchase HP-specific equipment.
- RPM eliminates the need to purchase third-party LPR/LPD print spoolers for HP-3000. RPM can receive data directly from the HP-3000 using the native TCP/IP printing supported by MPE/iX.

**THE CHALLENGE** The Mercury Insurance Group needed a printing solution that would provide high printing speed, increased automation, and the ability to capture print jobs. The captured print jobs needed to be converted from PCL to PDF, and stored on network storage devices.

**THE SOLUTION** After piloting other printing software, the company found that RPM Remote Print Manager was easier to install and use than other solutions and offered additional features not found in other similarly priced solutions. End users were able to adjust to RPM more quickly than other software solutions. RPM was able to receive print jobs from the HP-3000 without using a third-party client.

Using an RPM filter to call a third-party PCL-to-PDF converter, print jobs are prepared for digital archiving.

RPM Select is situated between the HP-3000 server and the printers or network storage devices.



- RPM Remote Print Manager writes to disk incoming data from an HP-3000, UNIX, AS400, mainframe system, or ANY host system, to any Windows® resource. With RPM you are able to write to disk and print to a printing device at the same time.
- RPM supports receiving jobs via the Telnet printing protocol. RPM offers HP remote printing features not normally found in mainframe-to-PC printing.

**THE IMPACT** With RPM Select in place, Mercury Insurance Group has experienced the following improvements:

- » Printed output has been decreased by over 60%.
- » Important documents can now be stored in electronic archives.
- » Routine printing has been automated so print jobs are automatically handled: For example, through the use of a filter queue and batch file, print jobs can be routed to different queues (and to different printers).

- » Download the free RPM Remote Print Manager trial software from our website [brooksnet.com](http://brooksnet.com) to find out what RPM can do for your print environment. And be sure to contact our knowledgeable technical support staff for free pre-sales support.



*Founded in the beautiful landscape of Idaho Falls, Idaho in 1995, Brooks Internet Software is the leading developer of enterprise output management solutions. We are the trusted advisor for print solutions within 9 out of the top 10 Fortune Companies (2010), 68% of the Fortune 100 (2010), hospitals, auto manufacturers, state and local government agencies throughout the United States. If you are interested in an exploratory discussion about your printing needs please contact the RPM printing team at 208-523-6970 or email [RPM@brooksnet.com](mailto:RPM@brooksnet.com).*

356 W Sunnyside Rd, Ste A  
Idaho Falls, ID 83402 USA

Phone (208) 523-6970  
Fax (208) 523-9482  
Email [RPM@brooksnet.com](mailto:RPM@brooksnet.com)  
URL [www.brooksnet.com](http://www.brooksnet.com)

» **RPM Remote Print Manager.**  
*Simplifying document workflows.*